

ANDREA LEONE

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EXPERIENCE

Group Global Category Manager

ABB

May 2017 – ongoing

Milan (IT)

Responsible of the strategy, negotiations, supplier base consolidation for the entire ABB group for plastic category

BU Global Category Manager

ABB

Mar 2016 – Oct 2018

Milan (IT)

Business Unit Manager for plastic raw materials and plastic parts for ABB's Building Products

Supply Chain Manager

ABB

Jan 2015 – Feb 2016

Marostica (IT)

Supply manager for entire plant spend for direct and indirect materials for ABB Marostica factory

Local Category Manager

ABB

Jan 2010 – Dec 2014

Milan (IT)

Local business unit category manager: responsible for purchasing all raw materials, engineering parts and tooling

Buyer

ABB

Feb 2005 – Dec 2009

Milan (IT)

Managing all the most important categories

Junior Account Manager

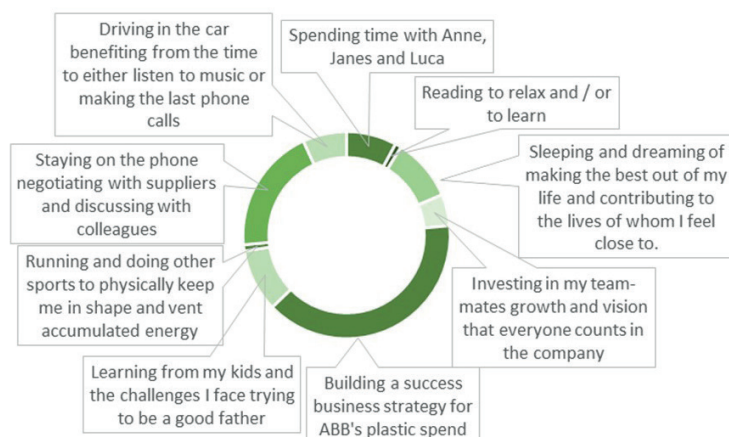
ENS

Jan 2004 – Feb 2005

Tortona (IT)

Purchasing, contract and logistic for company start up

A DAY OF MY LIFE



LIFE PHILOSOPHY

"Innovation is seeing what everyone else has seen and thinking what no one else has thought."

Albert Szent-Gyorgyi

MOST PROUD OF

My career at ABB

Growing constantly from simple buyer to Global Group Procurement Manager.

My family

and succeeding in balancing my professional and private life.

My team

Helping colleagues to grow and being a role-model to them as well as learning from each and every one of them.

My innovation-driven mindset

and the occasions I achieved a change in prospective within the participants of innovation events (suppliers, colleagues and clients).

STRENGTHS

- 100 % Determination & Dedication
- Leadership & Motivational skills
- Enthusiasm in finding win-win-solutions

LANGUAGES

Italian ●●●●●

English ●●●●

German ●●

Spanish ●●

EDUCATION

Master in Business Administration & Economics

- + Supply Chain Management Excellence program certification
- + Finance for not finance
- + Sigma - green belt
- + Constant training in negotiation tactics and coaching

Andrea Leone

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Dear HR manager:

Constantly striving to grow and improve, I am currently searching a new job position in the field of supply chain management that enables me to broaden my professional experience and to further the skills I developed in the past 14 years of working in different positions for ABB.

As you will also learn from my enclosed CV, I hold a degree in Economics. A variety of specialization courses on an international basis have constantly broadened my educational background. My training and my work experience enable me to adapt quickly to new methodologies related to purchasing but also to other working fields.

In my current position, I am responsible for a team following the global plastic spend for the entire group and we're managing an extensive network of Italian and foreign suppliers with whom I was able to develop a long-term relationship built on trust due to thorough planning and coordination, transparency and efficiency.

I enjoyed a lot of unique experiences challenging my intercultural team working and communication skills, as well as my abilities of cross-field problem solving.

I am enthusiastic about my work and I am grateful for the opportunities I received to develop my professional and personal skills but I feel it is time to enter a new reality that can open up new perspectives to further enrich my professional experience.

At a personal meeting, I would like to discuss with you how I could contribute to the continued growth of your company.

Looking forward to hearing from you, I remain with

Best regards,

Andrea Leone

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Education

DEGREE IN BUSINESS ADMINISTRATION & ECONOMICS (LAUREA MAGISTRALE)
UNIVERSITÀ CARLO CATTANEO – LIUC IN CASTELLANZA (VA)
MAJOR IN OPERATIONS AND SUPPLY CHAIN MANAGEMENT
MBA BOCCONI UNIVERSITY, MILANO (MI)

Skills & Abilities

LANGUAGES

- Italian: mother tongue
- English: fluent, spoken and written
- German: basic knowledge

COMPUTER SKILLS

- Sap : key user for Material Management modules
- MS Office, Visio, Project
- Lotus notes/ Outlook

COURSES

- Coaching program: coach for business and personal coach for managers
- English language course program
- Green belt certifications (Galgano)

OTHERS

- Bartender graduated
- Ski instructor

Experience

GROUP GLOBAL CATEGORY MANAGER FOR PLASTICS | ABB | 2017-TO DATE

- As part of the CoE (center of expertise) responsible of the strategy, negotiations, supplier base consolidation for the entire ABB group for plastic raw material category leading a team of different people worldwide who themselves are supervising others

GLOBAL BU CATEGORY MANAGER FOR PLASTICS| ABB | 2016-TO DATE

- BU Manager for plastic raw materials and plastic parts

SUPPLY CHAIN MANAGER | ABB | 2015-2016

- Supply manager for entire plant spend for direct and indirect materials for Abb Marostica factory

LBU CATEGORY MANAGER | ABB | 2006-2015

- Local business unit category manager: responsible for purchasing all raw materials (plastics and metals) and engineering parts and tooling (Purchasing machines & tools of Far East)

BUYER | ABB | 2005-2006

- Managing all mechanical products like plastic and metal parts, fasteners, screws, turned parts, thermos bimetals, plastic, ferrous and nonferrous raw materials, packaging, work account

JR. ACCOUNT MANAGER | ENS PHARMACEUTICALS | 2003-2004

- Purchasing, contract and logistic for company start up