

Curriculum Vitae

Roberto Miccoli

Executive Manager with extensive and proven experience in leading Foreign Branches (Country Manager / Branch Manager) and Legal and Compliance functions in Banking and ICT industry.

Able at effectively coordinating people, parties and projects in complex environments and across jurisdictions. Responsive and committed to providing pragmatic solutions, mitigating risks, bridging different positions.

- Born in Naples (Italy) in 1970
- Italian citizen
- Resident in Budapest (Hungary) - Available to repatriation / move to other Countries
- Admitted to Bar (Abilitato all'Esercizio della Professione di Avvocato).

Contacts

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- +36 702857943 (Hungarian mobile)

Education:

- 2002-2004 University of Siena – Faculty of Economics
- Advanced Studies in „Law & Economics“, Corporate Law, Banking Law
- 2000-2001 University of Siena – Faculty of Economics
- Diploma of Specialization in „Banking Disciplines“.
- 1994-1996 University of Napoli – Faculty of Political and Social Sciences
- Diploma of Specialization in „European Union Law and Economics“.
- 1989-1994 University of Napoli – Faculty of Law
- Degree in Law, *summa cum laudae*.

Professional Experiences:

2015-May2018 UniCredit Business Integrated Solutions SCpA – Branch Czech Republic and Branch Slovakia

- Branch Manager

Branches' highlights: 450 employees; € 60 million turnover; outsourcing of IT activities (information systems, banking applications, distributed ICT, centralized ICT/infrastructures) and Back Office activities in favor of the domestic Banks and the other main Banks and legal entities of the UniCredit Group in Central-East-Europe.

Branch Manager's mission: Within a matrix organization, Branch Manager is responsible of Governance Functions, has the mission to support and supervise domestic and cross-country production activities, and is in charge of the institutional relations with the domestic customers and local Authorities (role of Country Manager).

Special Projects: Project Manager for the re-insourcing of the back-office activities from UBIS Czech Republic & Slovakia to the local Czech and Slovak Bank (about 300 FTEs).

2012 - 2014 UniCredit Business Integrated Solutions SCpA – Branch Hungary

- Branch Manager

Branch's highlights: 170 employees; € 28 million turnover; outsourcing of IT activities (information systems, banking applications, distributed ICT, centralized ICT/infrastructures) in favor of the domestic Bank and the other main Banks and legal entities of the UniCredit Group in Central-East-Europe.

Branch Manager's mission: Within a matrix organization, Branch Manager is responsible of Governance Functions, has the mission to support and supervise domestic and cross-country production activities, and is in charge of institutional relations with the domestic customers and local Authorities (role of Country Manager).

2010 - 2011 UniCredit Global Information Services SCpA – Legal & Compliance Unit

- Head of Legal & Compliance

Main Activities: Complex Negotiation and Contracting in ICT and TLC areas, Outsourcing/Sub-Outsourcing of industrial activities instrumental to banking business, Software-Data Licensing, Extraordinary Operations (Cross-Countries selling/buying of going-concerns), Privacy, Data Processing, Data Protection, Outsourcing Regulations in foreign Countries, dealing with foreign Authorities on Outsourcing topics or in occasion of Audit inspection.

Additional Activities / Special Projects: Business Relationship Manager towards MedioCredito Centrale / Banca del Mezzogiorno and Poste Italiane. Co-Project Manager in the project for developing and deploying a new application platform for special credits in the interest of Banca del Mezzogiorno.

2004 - 2009 UniCredit Global Information Services SCpA

- Head of Legal

Complex Negotiation and Contracting in ICT and TLC areas, Outsourcing/Sub-Outsourcing of industrial activities instrumental to banking business, Software-Data Licensing, Extraordinary Operations (Cross-Countries selling/buying of going-concerns), Privacy, Data Processing, Data Protection.

1995 - 1999 Montedison SpA – Legal Department

- Legal Expert

Extensive practice and experience in Corporate and Contract Law, Intellectual Property Law, Criminal Law; Complex Negotiations and Contracting, Extraordinary Operations, Coordination of legal defence mixed teams (attorneys and advisors) in Complex Litigations and Criminal Proceedings.

Key competencies

- Leading Foreign Branches / Permanent Establishment (Country Manager / Branch Manager)
- Leading Legal and Compliance units/departments
- Complex Negotiation and Contracting
- Outsourcing Management
- Data Protection
- Procurement
- Corporate Operations/Projects
- IT Governance / IT Project Management
- Legal skills in Corporate and Contract Law, Banking Law, Intellectual Property Law, Mergers & Acquisitions.
- Familiar with the main governance functions

Other Information

- Domestic and International Mobility
- Full professional proficiency in English

Personal Interests

History, Literature, Arts of Central Eastern Europe, with focus on XIX and XX Centuries.

List of References

- Piergiuseppe Biandrino: +39 0262227690 General Counsel at Edison SpA
- Paolo Cederle: +39 3481401583 Deputy Chairman and Country Manager at Everis Italia (former CEO of UniCredit Business Integrated Solutions SCpA)
- Oreste Massolini: +39 3357373587 Executive Financial Business Partner at Nexi (former CFO of UniCredit Business Integrated Solutions SCpA)
- Massimo Milanta: +39 3358100589 Global CIO at UniCredit Group
- Alessio Pomasan: +39 3351332269 Chief Information Officer at Banca Mediolanum Group (former Head of Business Line Commercial Banking CEE at UniCredit Business Integrated Solutions SCpA)
- Massimo Schiattarella: +39 3356286538 Deputy CEO and General Manager at VTS - Value Transformation Services (an IBM subsidiary) (former General Manager of UniCredit Business Integrated Solutions SCpA; former CEO of UniCredit Global Information Services SCpA)
- Marco Tagliaferri: +39 3357497768 Member of General Counsel Staff at Banca IMI (former Head of Legal Affairs at UniCredit SpA)
- Michele Ungaro: +39 3356503910 General Manager at Banca Cesare Ponti (former Head of Human Resources at UniCredit Business Integrated Solutions SCpA)

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