

Dear sir,

I would like to introduce a synthetic profile of my CV enclosed,  
Giancarlo Cartieri Italian nationality born October 24, 1957.  
University degree in Science of Mine Engineering.

Upon discovering your posting for a Manager Coordinator, I hastened to submit my resume for your review. As an experienced and motivated manager with exceptional leadership and interpersonal abilities, I am prepared to significantly contribute to your company goals in this role.

More than 20 years' experience in Oil & Gas Projects, Brown Field & Green Field works, Chemical Plants, Refineries and Expansion Projects Revamping and Overhauling with the Leadership responsibility of the Construction & FEED Engineering of LNG, Natural Gas & Hydrocarbons Plans.

Directors Of Project Management are responsible for implementing specific projects for a company. Activities such as planning projects, allocating resources, collaborating with upper management, assessing team performance, and making sure projects are completed in time and within budget.

With essential job skills and leadership, managerial abilities, stamina, deadline orientation, effective communication, teamwork, and problem solving.

Managed day to day operations for 9 Project Managers in various locations throughout the worldwide

Acquired and managed all contractor relationships for company; over 50 contractors in 7 country.

Acquired and managed relationships for energy efficiency and electrical, mechanical, instrumentation and pressure vessels vendors in different country.

Implementation and execution of projects are on time, within budget, while meeting the company goals negotiate with contractors and subcontracts Inspires performance by setting clear direction and high performance expectations.

Streamlined and implemented new labour budgets for each phase in the entire project process

Reduced labour costs by 40%; acquired and negotiated new vendors that saved company 15%

33 years in managing a profitable Business Division within a large and medium organization and execution Project; 21 years of overseas jobs and 26 years in successful track record in Management of changes and re-engineering operations and procedures.

With moral integrity, and a strong commercial predisposition, and solid ability effectively manage the large and medium-sized workgroup.

Please find enclosed my resume for details about my work experience and my cultural background, and if you believe, I will send to you a list of people with whom I have worked over the last period, and if you so wish, you can certainly contact them and ask all my information as it considers useful and necessary.

My proven dedication to optimizing operational success and business performance, along with my excellent analytical and communication talents, will contribute immensely to the success of the company Thank you for your consideration; I look forward to speaking with you soon.

Sincerely,

Giancarlo Cartieri

Giancarlo Cartieri.

Via Verona 40 – 46100 Mantova Italy

Mobile, 0039 339 6624834

[gcartieri@gmail.com](mailto:gcartieri@gmail.com)

# Giancarlo CARTIERI

## Project Director



### Professional Experience Summary

Giancarlo has held authoritative positions of offshore and onshore, upstream, downstream EPCI Project, with Lump sum turnkey, Rejuvenation Refurbishment Brownfield, Greenfield, oil & gas projects, with Feed engineering for; Gas plan, Refinery, & Chemical plan. Head in the Construction of Oil & Gas Projects Petrochemical Plants Refineries and Test. Head of the whole chain in the plant maintenance area. Planning, supply of spare parts and plant maintenance.

His responsibilities managed with, a strong predisposition, of the communications, public speaking and presentation skills, included not only 30 years Senior Management but also engineering, commercial, contractual, planning, project finance, and execution of project management operational aspects with solid working knowledge of budgeting, sales, business development and strategic planning;

With a multi-cultural experience, for more of 32 years he has developed his project management skills and leadership abilities, demonstrating his capability and integrity at both corporate and project management life cycle. He has worked at several companies over some twenty-five 25 years and gained considerable experience in the field, with Pre-Feed, Feed engineering at design and management levels;

His experience extends across the entire spectrum of corporate for lending transactions, evaluate qualitatively, the technical, industry specific commercial and market aspects of credit risk within the engineering design, contracting, construction, commissioning and operational activity associated with energy finance transactions that include; LNG, NGL Plants, petrochemicals and oil and gas pipeline projects

### SKILLED

- Strong working knowledge and involvement of managing the teams in, the Dispute Avoidance, Tender Documentation & Preparation, Probity Audits, Dispute Resolution & Alternative Resolution, Project & Funding Due Diligence and Forensic Planning;
- 10 years of experience in managing multiple projects and projects portfolio. 30 years the profit and loss, productivity, Opex, Capex, and responsible for the Strategy and management for business sustainability and profitability with Risk management;
- Risk management, identification, assessment, prioritization of risks & issue mitigation plan;
- Claim and variations order, identification, preparation, defence and negotiation;
- I pursue the health, safety, security and environmental rules inflexible way, with planning, management and monitoring with PIMSystem;
- Organization leadership & communication of the project team and project support functions, strong negotiation skills and analytical abilities, strong working knowledge of budgeting, sales, business development and strategic planning;
- Technical, safety, HSSE, quality and process coordination, with abilities to develop decision matrices and gap analysis;
- Strong ability to managing of international joint ventures, subcontractors, vendors and all stakeholder relationship with procurement coordination and logistics in support of project planning and execution;
- Establish, maintain and grow relationships with industry contacts and all engineering, environmental and market consultants to assess their capabilities, identify new opportunities.

### Education

#### 1979 – 1984 Polytechnic University of Turin, Italy

Mining Engineering  
Doctorate in Mining Engineering

#### 1984 - 1985 Master in Environmental Management of Enterprise, in

partnership with the Ministry of University and scientific research and also with the University of Siena – Italy

#### 1976 – 1979 “Giulio Cesare Faccio ” Technical Institute , Vercelli - Italy

Mechanical Engineering  
Bachelor degrees

<b>Name</b>	<b>Giancarlo Cartieri</b>
<b>Address in Italy</b>	Via Verona 40- 46100 - Mantua – Italy
<b>Telephone</b>	+39 339 6624834 +971 508839027
<b>E-mail</b>	<a href="mailto:gcartieri@gmail.com">gcartieri@gmail.com</a>
<b>Nationality</b>	Italian
<b>Date of birth</b>	October 24 <sup>th</sup> 1957
<b>Places of birth</b>	Vercelli – (VC) Italy
<b>Skype:</b>	Giancarlo.cartieri3

### Detailed Professional Experience

#### **Dg Impianti Italy Messico**

**August - 2018 - Present**

#### **EPC Manager / Engineering and site management Coordinator**

EPC Project as an engineering company based in Milan. The Company mainly works in Petrochemical and Oil&Gas sector both on national and international projects.

#### **Main activities and responsibilities**

Onshore receiving facilities Development Project scope of work

Company has been invited by ENI Italy and ENI Messico (to submit a proposal for the Provision of Front End Engineering Design (FEED) and detail designs Scope of Work for the O.R.F. Onshore receiving facilities Development Area 1 Project in Messico are of Tabasco, Sanchez Magaya.

The purpose of this Project Execution Plan is to define the execution plan for the FEED Services and Engineering Detail. The plan is intended to clearly identify the key areas of the Project and to describe DG execution philosophy and methodology of DG Impianti to ensure that the overall requirements and objectives as set for in the contracts are met. The execution philosophy to be adopted for this project will be based on a common system long in practice to ensure its successful completion in order to meet the requirements to Safety, Quality, Cost and Schedule. In executing the project, DG Impianti will adopt the following principles set below which are critical features for the execution of the CONTRACT to ensure proper control and coordination: to manage and control all EPC discipline teams ( E & I /automation, mechanical, civil, HVAC ) along on shore works and supervise maintenance workshops (in onshore fields) to ensure that the expected production output, quality and safety targets are achieved. Ensure on site that the appointed construction sub-contractor is staffed and manned adequately, with available resources, machineries, equipment, tools.

Charged with responsibility of coordination all construction disciplines – Civil, Mechanical, Electrical, Instrumentation, Automation, as well as coordination of design changes/improvements that may be required during the execution phase. Overall direct manhours- estimated Hrs. 190.000.

#### **Technip France / Abu Dhabi**

**July - 2014 – November 2017**

#### **Project Director**

Refurbishment Rehabilitation KAZ NGL Gas Plan, Project Iraq Brownfield, Greenfield, Shutdown NGL Gas Plan. Turnaround project \$ 950 Million's – Estimated final budget 1500 Million's

#### **Main activities and responsibilities**

Company has hired a challenge for the rehabilitation refurbishment Brownfield Rejuvenation, Greenfield, of a gas plant in Iraq, part of a complex network of systems composed of three oil fields in southern Iraq - Rumaila, West Qurna and Zubair, Basrah. The purpose of this challenge is to rehabilitate a plant partially disposed of and not working. The strategic choice of Shell and BGC against a valuation technique successfully completed by Technip, the Joint Venture consisting of more actors, decided to re-start systems, bringing them back to the original productivities. Activities are necessary to restore the steel structures, repair of gas turbines Two of 2,5MW & Two 4MW and compressors, 132kv transmission line projects, replacement and refurbishment of static equipment, electronics (DCS and other automation), according to the Standard DEM2. The upgrading of systems from automation Marc2 to Marc6, has resulted in a substantial change in 5 substations and existing control Room. Taking up the lines of piping, slug catcher and pipelines 24" 32" 48" about 100km, scope of work for identification of sludge deposits in ug pipelines and slug catcher fingers - inspection of corrosion damages; tanks, and equipment and vessels columns and flare corroded by time and damage suffered during the Gulf War. To allow again to work in safety after the pre-commissioning, commissioning. All this to bring the plant to increase production capacity from a current of 400 MCF / d (4.1 billion cubic meters / year) to 2 billion cubic meters / day (20.6 billion cubic meters / year). The entire project management is done through the systems and sub-systems in this regard, I created a program that I called E-TAG of database platform for the management of all TAG Number until the decision sheet of the project

# Giancarlo CARTIERI

## Project Director

### **Technip Italy**

#### **Project Coordinator Manager**

EPC LSTK Refurbishment Brownfield's and Greenfield Engineer & Shutdown NGL Gas Plan. Turnaround projects \$ 120 MM

**January 2014 - to - June 2014**

#### **Main activities and responsibilities**

Under the general director and with the coordination of the Senior Vice president, for managing the activities of the Gas Pipeline Projects divisions with coordination/support o project manager group for all gas pipelines projects of the company for the customer Snam Rete-Gas Italy (Snam Network-gas), ENI Group; managing and coordinating the engineering and construction activities of the laying of 56" 48" pipelines in Northern Italy.

Coordinating engineering for upgrading the Re-gasification Plant (LNG) Brownfield's projects engineer & shutdown; purpose, lower energy consumption, reduce construction cost/schedule Improve the quality in City Panigaglia, La Spezia North of Italy. I providing interface with engineering departments for project objectives and programs, comparing them with the customer needs, defining and implementing them in the short and long term strategy. Technical coordination of all major technology systems and subsystems used process and security services, the way in which these subsystems are integrated and operating scenarios. With the customer service for the Pre-commissioning / commissioning and start up.

### **Tecnomare ENI Group - MILAN ITALY**

#### **Senior Engineering Manager**

For EPC LSTK Refurbishment Brownfield's And Greenfield (Zubair – Onshore Oil Field Development Project IRAQ) (Turnaround project \$ 3,5 Billions)

**July 2011 - to - December 2013**

#### **Main activities and responsibilities**

Managing of the development and upgrading Zubair project. Coordinator of all engineering activity for development of the Pre FEED, FEED, Tender Preparation, Bid, project execution plan. Project Management for Detailed Engineering and construction specifically all EPC activities in the second phase monitoring the detail engineering, developed by various subcontractors for: high voltage power transmission system 132kv transmission line projects to the existing and new production facilities of the ZUBAIR oil field and the permanent power generation new production facilities of the HV Power Transmission System for the Rehabilitation Phase, which includes eight (8) 400kV Air Insulated Substations (AIS), a 400kV Overhead Transmission Line (OHTL) of 140km and all the provisions for a future connection with the Iraq National Grid. The power demand of the Zubair Oil Field Project is expected to increase from 220 MWe first step to 600 MWe in the second step. auxiliary systems Construction of substation is provided with either two 400KVA transformers supplied by the auxiliary power plant or directly from the LV distribution in MV oilfield distribution stations. Project including; pipeline networks for more of 400 lines – trunk lines, water injections and different system for about 1000 km. Brownfield, refurbishment of the five existing Degassing Station ( DGS ) Maintenance, operation and expansion of the existing facilities and adapting existing plants with new equipment (DGS) for the increased production of the refineries, and six activities ( dry to wet, water Injection refurbishment, new fiscal metering, fire and gas system reinstatement, manifolds, and flow tanks), and four Initial power generation (IPG) That's including Concept and final Design for Residential & Office District for expat operators of Zubair Oil/Gas refinery plant. Residential Compounds consist of 330 Rooms (Junior Suites type), 2 Restaurants, Laundry, Recreation and Sport Center with indoor and outdoor courts, Swimming Pool, Security personnel accommodation and relative restaurant, laundry and sports facilities. Office District (Administration, Training Center, Clinic and Control Room Buildings). All pertinent facilities, like Substations, Chilled & Hot Water production.

### **Saipem ENI group - London UK- Kazakhstan**

#### **Engineering Manager**

Kashagan D-Island Rig Conversion 401- 402 Project Treated gas H2S / SOUR GAS) De commissioning, Brownfield's & Greenfield Project, on Caspian See. Turnaround project \$ 400 MM

**May 2009 - to - June 2010**

#### **Main activities and responsibilities**

I was the coordinator with the involvement of contractors and suppliers and employees during the different phases of the project 'D' island and Rig 401 Conversion Project. For EXXON MOBIL. My responsibilities cover the activities of managing the subcontractor RDS (KCA-Deutag), at their offices in London. Additional activities are: technical support to the Task Force, the monitoring services of the offshore project Rehabilitation of the plant in the island 401. With the completion of the phases of engineering, I Followed in I moved the ^ D ^ island Caspian see^ to coordinate the activities of dismantling / De – Commissioning of machinery equipment, structures and All Electrical Components, and Instrumentation, coordinating the transport In the new island (401) and run the installation and Hook up in the island 401. With my supervision, I managed all the activities new construction of piping, equipment's, structural and assembly including Pre-commissioning / commissioning and start-up of the island.

# Giancarlo CARTIERI

## Project Director

### **Tecnomare ENI Group Italy / Congo** **Engineering Manager**

**January 2007 - to - April 2009**

EPC LSTK M' Bound Field development Project Offshore and Onshore Refurbishment Brownfield's and Greenfield projects. Turnaround \$4 billion in value

#### **Main activities and responsibilities**

Coordinator of all engineering activity for development of the Basic Design and Feed of the project including, concept design and feasibility studies; Monitoring the detail engineering of the subcontractor and place order for manufacturing follow on, the construction and installation of modular Subsea equipment and pipeline 40Km 8" 20". Design compressor stations and management for the realization of the followings plant; Water Intake, gas compression & treatment plant, oil treatment plant, water treatment & injection plant, flash gas compressors & injection compressor, 132kv transmission line projects - long lead items, water booster and water injection pumps – long lead items, black start gas turbine – long lead and pipeline networks more of 80 (eighty) lines – trunk lines, water injections and different system for about 270 km. My mission was to, coordinate closely the construction and installation and Refurbishment Brownfield, Greenfield Refinery and tests.

### **LITWIN ( French base)** **Project Director**

**September 2002 - December - 2006**

Major services provided: Feasibility study, project financing, engineering, EPIC services, turnkey plants, EPC LSTK IGAT V Project IRAN Turnaround project \$ 700 Million's

#### **Main activities and responsibilities**

Coordinates and reviews the plans and schedules Brownfield's & Greenfield projects, by relating the customer Iranian minister of industry and petroleum with the definition of the schedule, with strongest managed business units in the industry and financial institutions to the realization of the development plan. With the empowerment to take strategic and critical decisions, with reviews bids, checks estimates, change orders and cost-to-complete estimates for key projects. Coordination and control of the project, Engineering, Procurement Installation of platform, compressors station with 5 Compressor. Refinery, plant, and pipeline the project consisted of: 390 km 56" x 22.2 mm wall thickness, 40 km 56" x 27.0 mm wall thickness, 80 km 56" x 31.8 mm wall thickness of which 195 km of the 56" x 22.2 mm wall thickness. with 5 gas compressor stations on the route, with 132kv transmission line projects; definition of the human resources and financial institutions to the realization of the plan; Coordination of the technical activities connected to supplying of the materials and the construction of the system and interface with customer and suppliers for the technical aspects of the plan; in particular, he has to work for streamlining processes, in boosting the organization with the capabilities to the agreed deliver on time and the expected level of products quality.

### **Mardale ltd - UK** **General Manager**

**January 1998 - February - 2001**

Leader society in development of design, construction components, skids, pressure vessels and installation of plants for oil and gas sector, including, refurbishment, commissioning and start-up

#### **Main activities and responsibilities Brownfield's and Greenfield.**

Being an ambitious personality I have consolidated a strong drive and track-record of success with 25 years and more management experience in the market in Oil and Gas and Energy sectors. with collaboratively and take a hands-on approach to problem solving and mitigating risk both financially and most importantly on the safe delivery of a quality project. with have a strong level of autonomy and be responsibility for motivating and managing a team; With a strong relationship building skills with the ability to Managing reorganization of the company, administrative, commercial, human resources, financial and production departments; developing management strategies specifically organize checks interim economic - capital and operating budgets, and proposing possible alternatives regarding the purchase or sale of equity, caring relationships with subsidiaries.

### **N.S.F. National Steel Fabrication Co. – Egypt** **General Manager**

**October 1993- November - 1997**

Leading company in the field of design and manufacture of heavy, medium and light steel structure, boilers works mechanical components, skids, pressure vessels, piping for the oil-bearing sector and L.N.G. (Liquefied Natural Gas)

#### **Main activities and responsibilities**

Main activities and responsibilities. Created a new commercial network with international area (Asia, Middle East, Fare East) with new business planning and targeting, relationship building, marketing & business development to secure commissions, recruitment of management and technical staff relating to delivery, establishing a culture of quality delivery, delivery itself and providing direction and quality management of mega commissions.

# Giancarlo CARTIERI

## Project Director



### **Belleli BSHI Al Jubail K.S.A KSA Saudi Arabia**

**November 1989 - September - 1993**

#### **Planned , cost control & Deputy Construction Manager**

It was created especially for this ^Safania project, ^ a Offshore project manager Team for; detail design, construction and assembly of 18 Modules with; 6 Jacket, Topside, Rig, Boat landing, tie-in-, accommodation and flare, with several bridges and Hook-up on the sea.

#### **Main activities and responsibilities**

For the realization of the offshore ^SAFANIA project^ for ARAMCO client have been engaged by the company to follow all stages of the project, with Planning for all phase of the work; detailed engineering, purchase orders, co-ordination of the fabrication and installation's. Managing at yard construction and assembling modules, with load out, and hook-up modules. That's including the co-ordination of sub-contractors to carry out activities coordination for the management of contracts with customers, suppliers, partners or employees.

### **Snamprogetti**

**Italy**

**April 1986 - February - 1988**

#### **Planned , cost control & Deputy Construction Manager**

It was created especially for this project a Offshore project manager Team for; construction and assembly of Modules and Jacket; 6 Legs, 48 "Length 75 meters, weight 600 Tons with Boat landing,

#### **Main activities and responsibilities**

For the realization of offshore ^ARIANNA^ Platform for ENI project have been engaged by the company to follow all stages of the project, with Planning for all phase of the work; co-ordination of the fabrication and installation's. Managing at yard construction and assembling modules, with load out. That's including the co-ordination of sub-contractors to carry out activities coordination for the management of contracts with customers, suppliers, partners or employees

### **Snamprogetti**

**Italy**

**May 1985 - February - 1986**

#### **Planner, Cost Control**

It was created especially for this Offshore project with construction and assembly of Mezzanine Deck, Lower deck, Cellar deck, Many deck, Over head, Weather deck, Modules and Jacket; 4 Legs, 48 "Length 120 meters, weight over 600 Tons Boat landing, Hook-up on the sea.

**Main activities and responsibilities** For the realization of the offshore ^BARBARA B Platform^ project for ENI client have been engaged by the company to follow all stages of the project, with Planning for all phase of the work; co-ordination of the fabrication and installation's. Managing at yard construction and assembling modules, with load out. That's including the co-ordination of sub-contractors to carry out activities coordination for the management of contracts with customers, suppliers, partners or employees.

### **Rosetti Marino**

**Italy**

**1984 - February - 1985**

#### **Planner & Cost Control**

Offshore project coordination with the construction team and assembly of Cellar deck, Many deck, Overhead, Weather deck, Modules.

#### **Main activities and responsibilities**

For the realization of the offshore ^ ROSPO MARE Platform^ project for EDISON - ELF Petroleum have been engaged by the company to follow all stages of the project, with Planning for all phase of the work; monitoring of the fabrication and at yard construction assembling modules, and after with load out. That's including the co-ordination of sub-contractors to carry out activities coordination for the management of contracts with customers, suppliers, partners or employees.

### **Hobby**

Hiking, Art, Cultural Anthropology, Politics, Current Events, Golfer, ski, Rafting, Mountain excursions and Travel is never an issue for me.

### **Orientation:**

My guidance will focus on quality, safety first, and the time of execution of works and projects. This is for government contracts and private