

**Alessandro Santorelli**

Via Gaudenzio Ferrari 12, 20123 Milano (MI)

Tel. + 39.339.665.4281

Email: alessandro.santorelli@gmail.com

**LANGUAGES:**

- Italian: Bilingual
- English: Bilingual
- French: Intermediate

**PROFESSIONAL EXPERIENCE:**

September 2018 – Present	<b>Slowear, Milano</b> <b>Area Manager</b> Company formation in wholesale. Currently reviewing and acquiring new skill sets; supporting the EMEA wholesale team in sales analytics on client sell outs and brand performance; sales support; account management & seasonal wholesale account travel to Switzerland, Scandinavia and BeNeLux.
February 2015 – July 2018	<b>Sutor Mantellassi, Milano</b> <b>Area Manager:</b> Working on the strategic growth of Sutor Mantellassi in Europe, The United States, Middle East & Asia; Responsible for client accounts & relations including seasonal purchase orders, replenishments, and visiting clients on site; Involved in event planning and Trunk Shows for wholesale clients, Reaching and surpassing seasonal projected budgets.
June 2014 – January 2015	<b>Alexander Wang Inc, Paris</b> <b>Commercial Assistant – Freelance Vendor:</b> Supporting the commercial team with logistics and client inquiries; Managing client payments and shipping. (Resolved client payments, preventing account closure); Specialized in Italian region; Researching and expanding the Italian market adding new potential accounts; Freelancing as a vendor during the sales campaign in Paris; Establishing relations with new clients during market week reaching projected client budgets.
June 2013 - May 2014	<b>Luigi Borrelli Retail Store, New York</b> <b>Sales Associate:</b> Managing sales & client accounts; Clothing Customization (Coats, Suits, Dress Shirts, Pants); Administering warehouse inventory; Increase weekly and monthly selling reports; Provided high quality consultation and customer service; Managing the visual merchandising for the shop window.
October 2013 - January 2014	<b>The Barbarian Agency, Multi Brand Showroom, New York</b> <b>Internship: Marketing and PR</b> Assisted in Marketing and PR campaigns for the Agency's clients; Coordinated editorial and digital placements to maximize brand exposure for brands like Sutterheim in the US market; Managed PR platforms for new clients; Led market research initiatives for prospective clients.
January 2013 - February 2013	<b>K.C.D, New York</b> <b>Stage: Gestione Casting e Collezione Tommy Hilfiger / Marc Jacobs</b> Worked with Production Team for Tommy Hilfiger, Marc Jacobs & Marc by Marc Jacobs runway shows, Managed and organized collection portfolios, Collaborated in Casting for Tommy Hilfiger and Marc by Marc Jacobs.

**OTHER EXPERIENCE:**

2006 - 2007	<b>Memorial Sloan Kettering Hospital, New York,</b> Volunteer Assistant in the Pediatrics Oncological Department.
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**EDUCATION:**

December 2012	<b>Medieval History Major, Fordham University Lincoln Center, New York</b> Honors: Italian Literature
June 2007	<b>High School Diploma, Loyola Jesuit College Preparatory School, New York</b>

**COMPUTER SKILLS:**

- Microsoft Office (Word, Excel, PowerPoint)
- RLM - BLITZ

**INTERESTS:**

- Fashion
- Surf & Skiing
- Automobile Enthusiast.