

Andrea Loris Savorani

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BAR MANAGER/BARTENDER

Resourceful and highly skilled professional bartender with nearly two decades' bartending experience in the hospitality industry. Expert in seamlessly/efficiently running overall operations of a bar while delivering highest possible standards of service. Competent in maintaining and/or improving turnover and profitability. Excellent interpersonal skills coupled with a pleasant personality which helps in delivering warm and cordial guest service. Remarkable ability to maximise revenue and increase average spend per person through upselling, delivering quality customer service, effective training and motivational techniques. Proven record of success in managing teams with staff as high as 35 bartenders. Multilingual communicator, fluent in English, Italian, French and Spanish. Presently seeking an opportunity to leverage acquired bar management skills in the hospitality industry.

CORE COMPETENCIES

- Customer Relationship Management
- Bartending
- Cocktails
- Supervising Daily Shift Operations
- Maintaining Service Standards
- Hospitality Management
- Fine Dining
- Liaising with Local Authorities
- Restaurant Management
- Wine Tasting
- Revenue Forecasting and Generation
- Compliance Management

KEY SKILLS

- **Staff Supervision** – Exceptional ability to supervise staff to ensure attainment of customer service/operational needs and financial objectives. Administer restaurant and all related areas during the absence of the Director of Restaurants or Restaurant Manager. Spearhead and monitor performance of other bartenders.
- **Wine and Beverage Expertise** – In-depth knowledge of different types of wines and its accompaniment. Thorough awareness of current trends in the wines and beverages industry.
- **Bartending and Bar Management** – Experienced in facilitating wines and other beverages as per guest's requirements while providing apposite products in the correct manner. Overseeing ordering and receiving of beverages before the end of shift to provide accurate levels of stock.
- **Guest Service** – Highly competent in providing efficient service while consistently ensuring maintenance of optimum standards of guest comfort and safety. Maintaining service standards as per established organisational policies and procedures.
- **Inventory Management/Bar Stock Management** – Proficient in working with Food and Beverage (F&B) cost control to ensure implementation of stocktaking in a timely manner while accomplishing F&B cost control targets. Preparing fresh garnishes for drinks. Stocking ice, glassware and paper supplies while managing their replenishment as and when required.

KEY ACHIEVEMENTS

Delphina Resort and Spa

- Played a key role in accomplishing establishment's objectives such as training existing and new bar team staff, minimising cost, developing and modifying cocktail list while adhering to management regulations.

Palm Beach Resort

- As Beverage Manager, oversaw six outlets on the islands, hired 16 new bartenders and effectively negotiated with suppliers for purchase of supplies of the beverage department at cost-effective rates in Maldives and in Africa.

KEY DELIVERABLES

- Managing the beverage programme for the entire hotel operation, including ordering and inventory of all products.

- Attracting, hiring, training and motivating associates in the bar and lounge areas — including creating an environment of gracious empowerment— as well as coaching and counselling, resolving challenges and providing open lines of communication.
- Maintaining consistently high focus on customer service while ensuring a memorable experience for the guests as per established organisational standards. Providing management support to director of outlets and other hotel leaders.
- Ensuring compliance with hotel and restaurant policies/procedures and federal, state and local regulations while meeting and exceeding financial goals. Collaboratively working with F&B team to provide an unsurpassed experience for guests.
- Supporting administrative responsibilities to include, but not limited to, inventory control, payroll and personnel procedures.

CAREER HISTORY

Barman Supervisor , Alimatha Aquatic Resort, Maldives	Nov 2016 – May 2017
Lead Bartender , Le Dune Resort & Spa 4*, Badesi, Sardinia, Italy	May 2016 – Oct 2016
Freelance as coffee's trainer and Bartender for my own Enterprise	Gen 2016 – May 2016
Bar Manager , “start up” Grand Hotel Savoia Cortina D’Ampezzo 5* Italy	Oct 2015 – Dec 2015
Lead Bartender , Le Dune Resort & Spa 4*, Badesi, Sardinia, Italy	May 2015 – Oct 2015
Beverage Manager , Palm Beach Resort and Spa Maldives 4* Lux	Dec 2014 – May 2015
Lead Bartender , Le Dune Resort & Spa 4*, Badesi, Sardinia, Italy	May 2014 – Oct 2014
Bar Manager , Palm Beach Resort & Spa 4*, Maldives	Nov 2013 – May 2014
Training Supervisor Beverage , Guana Island, Private Island, British Virgin Islands	Dec 2012 – May 2013
Sales Manager Food and Beverage , Palm Beach Resort & Spa 4*, Maldives	Nov 2010 – May 2011
Lead Bartender , Le Dune Resort & Spa 4*, Badesi, Sardinia, Italy	May 2010 – Oct 2010
Freelance , as Coffee's Trainer for the Coffee's Enterprise 'Mokarabia'	2009
Sales Manager Food and Beverage , Amarina Hotel 4*, Nosy Be, Madagascar	Apr 2007 – Jan 2009
Sales Manager Food and Beverage , Palm Beach Resort & Spa 4*, Maldives	Dec 2005 – Mar 2007
Sales Manager and coffee's trainer , Filicori Coffee, Miami, USA	Jul 2005 – Oct 2005
Bartender , Kroffo Bar and Pastry Shop, Bologna, Italy	Jul 2000 – Jun 2005
Head Bartender , Hotel du Col 4* (Ventaglio), Sestriere, Italy	Dec 2002 – Apr 2003
First Bartender , Terantiga Restaurant, Bologna, Italy	Jan 2000 – Jun 2000
First Bartender , Club Med Santa Teresa 4*, Sardinia, Italy Club Med Sestriere 4*, Piemonte, Italy Club Med Otranto 3*, Puglia, Italy	1997 – Apr 1999
Bartender/waiter , Little Venice Restaurant, Bermuda	Dec 1997 – May 1998
Bartender , Club Med Paradise Island 4*, Bahamas Club Med 4*, Guadalupe Club Med Cefalù 4*, Sicily, Italy	Apr 1995 – Oct 1997
Barman , Ancora Hotel 4*, Cortina d'Ampezzo, Italy	1994 – 1995
Bartender , Night Club Disco Pub Conca Verde	May 1992 – Sep 1992
Bartender , Night Club Disco Pub Conca Verde	May 1991 – Oct 1991
Barman , Hotel Sorriso 4* and Hotel Gallia 4*, Milano Marittima, Italy Lady G Pub, Imola, Italy	1988 – 1989 and 1990

EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS

Military Service (Carabinieri Force)

Nov 1993 – Nov 1994

Diploma of Hotel School 'Hotel-Management Department', Istituto Professionale Alberghiero di Stato, Castel San Pietro, BO, Italy **Sep 1987 – Jul 1992**

A.I.B.E.S. Italian Federation Barman Member

COMPUTER SKILLS

- Proficient in MS Office Applications.
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PERSONAL DETAILS

Date of Birth: 30th Mar, 1972

Nationality: Italian

Marital Status: Single

Driver's Licence: Italian and International

References available on request