

## Personal Profile

Senior operation manager expert in automatization, production organization, design and management of complex networks.

Strong analytical skills and proved ability to lead a team to achieve challenging goals

## Education

- 2018 SDA BOCCONI , Milan, Italy  
Executive Master of Business Administration
- 1997 - UNIVERSITY OF ROME TOR VERGATA  
2002 Mechanical Engineering Degree

## Professional Experience

- 2016 NEXIVE spa Rome, Italy  
District Manager Lazio-Toscana-Umbria  
Conducted mail and parcel networks made of three direct and 100 partner's branches in order to improve performance and to reduce costs
- Launched a focus on production organization leading to a +15% in productivity on mail direct branches and +10% on sorting centers
  - Negotiated areas redistribution between partners bringing mail and parcel networks overlap from 10% to 40% achieving cost reduction of 25%
  - Developed project management effort on sizing, staffing, procedures, IT platform tuning bringing an improvement of 25% of overall Quality Index
- 2014 - POSTE ITALIANE spa Torino, Italy  
2015 Area Manager North-West  
Guided entire network of Piemonte, Liguria and Val D'aosta: 2 plants, 200 delivery centers, 7,5k employees, costs bdg of €13MLN
- Led a deep change management and process reengineering reaching second best area 2015 according to a panel of 35 costs and quality kpi's
  - Awarded as best area for performances improvement vs previous year
- 2012 - POSTE ITALIANE spa Rome, Italy  
2014 Head of Production Engineering  
Headed a team of 20 to design and manage maintenance contracts for 200 industrial machines and 20k equipments nationwide
- Designed new machines maintenance contract tender (€100 MLN in 5 year), obtained 20% off vs last contract with same service level
  - Reengineered maintenance process for 18,5k postman's devices raising availability from 70% to 96%
- 2007 - POSTE ITALIANE spa Bari, Florence, Milan, Italy  
2012 Head of Logistic area Operations  
Coordinated a group of 10 to control costs and quality of regional network: 2 mechanized sorting centers, 200 delivery centers, 6k+ employees
- Increased automated sorting to postmen from 60% to 100% by organizational restructuring obtaining savings for more than 300 FTE
  - Created a customized process for a big customer in order to deliver next day 100k pcs/day business mail from 800 branches reusing 30 unsuitable employee
- 2003 - POSTE ITALIANE spa Rome, Italy  
2007 Production Manager
- Coordinated all activities allowed 200 line's start up on 20 plants: layout and visual flow management Design, maintenance and continuous process improvement training introducing 15k+ to lean principles
  - Increased mechanized sorting level from 40% to 95% on a national scale following up efficiency improvement strategy

## Languages

Italian: Mother tongue; English Fluent

## Additional Information

i love spending free time with family Laura, Damiano (6) and Filippo (1) even better if traveling

Favorite sports are team ones, soccer and sailing, but i also ski, run and play tennis

## Personal Data

Place of Birth: Roma  
Date of Birth: 21-05-1974  
Nationality: Italian

## Permanent Address

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## School E-mail

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