

# Curriculum Vitae



Europeo

## Personal information

First name(s)/ Surname(s) **MARIO TEDESCO**  
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Nationality Italian  
Date of birth 11.09.1975

## Work experience

Dates	From 03/2012 to today
Occupation or position held	<b>Finance Manager</b>
Main activities and responsibilities	<p>Leading a finance team:</p> <ul style="list-style-type: none"><li>- Provide support to Customers and Commercial organization on financing structures interacting with Banks, Financial Institutions, Lessors and Export Credit Finance (Sace, Ex-Im Bank ecc).</li><li>- Manage the issuance process of commercial Guarantees/Letter of Credit/factoring-forfaiting agreement with customers and suppliers.</li><li>- Manage and plan cash flow interacting with Customers, Suppliers and banks to optimize cash receivable and cash payable.</li><li>- Manage consolidated financial reporting, analysis activities, budget and forecast, statistical reports and cash flow projections</li><li>- Provide timely financial reporting and analysis to Top management</li><li>- Develop and assure implementation of Governance policies and procedures</li><li>- Improve processes and drive implementation of Digitalization system and drive all the activities related to the development or enhancement of ICT tools.</li><li>- Co-ordinate direct subsidiaries in accordance with Group guidelines/policies.</li><li>- Liaise with Commercial organization to finalize the necessary actions over third party trade receivables, manage Credit Committee meetings to review outstanding situation and define properly actions. Credit rating and recovery: define credit policies, customer rating and credit limits. Ensure legal actions on litigations.</li></ul>
Company	<b>Leonardo-Finmeccanica Spa – Helicopter Division</b>
Type of business or sector	one of the major global players worldwide in the <b>Aerospace, Defence and Security industry</b>
Dates	From 10/2010 to 02/2012
Occupation or position held	<b>Head of Cash Planning &amp; Control</b> <b>N.H.Industries (France - Aix en Prevence)</b>
Main activities and responsibilities	<p>Manage periodical financial reporting on cash position, cash forecast/plan and deviation to Top Management.</p> <p>Plan, Manage, Control and optimize NHI cash position, receivable and payable, interacting with Commercial and Procurement Depts. Provide financial reporting and analysis and cash flow projections to the partner companies included in the NHI consortium (Airbus, Finmeccanica, Fokker).</p> <p>Provide consolidated financial analysis and presentation for the parent company CFOs .</p>
Company	<b>N.H.Industries</b> (owned by Airbus Helicopters, Finmeccanica Helicopters and Fokker Aerostructures)
Type of business or sector	focal point for the NH90 programme - NATO multi-role, medium sized military helicopter
Dates	From 12/2008 to 09/2010

Occupation or position held	<b>Head of Treasury Consolidated Planning &amp; Reporting</b>
Main activities and responsibilities	<p>Manage monthly, quarterly and year-end closing activities interacting with Business and Operations organisations.</p> <p>Manage consolidated financial reporting, analysis activities, budget and forecast, statistical reports and cash flow projections.</p> <p>Interface with the Shareholder (Finmeccanica) for Treasury function on cash management, forex activities and consolidated reporting on cash position and cash forecast. Co-ordinate AgustaWestland subsidiaries activities in accordance with Group guidelines and Finmeccanica policies.</p> <p>Manage cash pooling techniques and agreements and ensure cash pooling management.</p> <p>Develop and implement financial and data modeling concepts/system to improve information resources available and improve the financial analysis.</p> <p>Provide consolidated financial analysis and presentation for the Top management.</p>
Company	<b>AgustaWestland</b> (a Finmeccanica company)
Dates	09/2006 to 11/2008
Occupation or position held	<b>Statutory Consolidated Group Reporting</b>
Main activities and responsibilities	<p>Perform data analysis focused on Consolidated Statutory group (AgustaWestland Group) reporting and prepare relevant comments and presentations (P&amp;L, Balance Sheet, Cash Flow) according with IAS/IFRS principles. Support local companies for Statutory activities.</p> <p>Certify consolidation and reporting system data quality.</p> <p>Provide ad hoc/on demand analysis to support the shareholders requirements and the department on Statutory/Tax matters.</p> <p>Support external/internal auditors in fulfil specific requirements from a Statutory perspective.</p> <p>Member of the project team (with Accenture-Hyperion/Oracle) carrying out analysis, developing and implementing (chart of account, consolidation rules and reporting) of the new financial/management reporting system (Hyperion-Oracle).</p>
Company	<b>AgustaWestland</b> (a Finmeccanica company)
Dates	05/2004 to 08/2006
Occupation or position held	<b>Statutory Reporting &amp; Tax</b>
Main activities and responsibilities	<p>Statutory Financial Statements and Tax according with IAS/IFRS principles (focused on Agusta Spa).</p> <p>Ensure that the information for the Italy Annual Statutory Accounts satisfied audit requirements.</p> <p>Provide tax consultancy to internal departments on specific matters and analyze contracts with a high degree of complexity. Ensure that the integrity of the general ledger ensuring to satisfy law requirements (e.g. law 262)</p> <p>Manage relations with statutory auditors, group auditors and fiscal consultants.</p> <p>Working in the project team carrying out the integration of the SAP system in the group (relating to the integration of the chart of account).</p>
Company	<b>AgustaWestland</b> (a Finmeccanica company)
Occupation or position held	<b>Assistant of the Finance Director</b>
Main activities and responsibilities	<p>Supervise day to day accounting (accounts payable, accounts receivable, general ledger). Statutory Financial Statements and tax reporting.</p> <p>Assistant of Finance Director: support with auditors, fiscal consultants, payment to suppliers, banks</p>
Company	<b>La Prealpina srl</b> (local newspaper)
Dates	01/2001 to 12/2003
Occupation or position held	<b>3 years training as Chartered accountant, business consultant and Tax specialist Qualified chartered accountant and Auditor</b>

Main activities and responsibilities	day to day accounting (accounts payable, accounts receivable, general ledger) and Statutory accounting activities. Statutory Financial Statements and tax reporting. Business consultancy focusing on due diligence, merger and acquisition and business reorganization. Auditor/consultant in accounts/fiscal issues.
Company	Studi Commercialisti Associati e Revisori Contabili
Type of business or sector	Auditor consulting companies – outsourcing administrative & accounting
<b>Education and training</b>	
Dates	09/1999
Title of qualification awarded	Economic degree (108/110)
Name and type of organisation providing education and training	Insubria University – Varese
Dates	03/2005
Title of qualification awarded	Qualified Chartered Accountant and Auditor
Name and type of organisation providing education and training	Member of “Ordine Dottori Commercialisti” di Busto Arsizio and Auditor (member of “Albo dei Revisori Legali”)
Dates	2005
Title of qualification awarded	Training: “Consolidated Financial Statement - IFRS/IAS Principles”
Name and type of organisation providing education and training	S.D.A. Bocconi - University – Milano
Dates	2006
Title of qualification awarded	Training: System Administrator activities for the financial management consolidated system
Name and type of organisation providing education and training	Hyperion
<b>Personal skills and competences</b>	
Mother tongue(s)	Italian
Other language(s)	Professional English written and verbal communication
Social skills and competences	Self-motivated individual, communication and interpersonal skills. Strong critical thinking and problem solving skills. Strong team player, ability to interact cross-functionally. Availability to move in Italy and abroad.
Computer skills and competences	Strong PC skills, knowledge of Financial Systems & Analysis Tools Knowledge in ERP systems (SAP, PITECO) and financial consolidation reporting system (Hyperion)
<b>Additional information</b>	
	Official Army in the Italian Army - year 2000 Member of Auditor (Revisore dei Conti) – Agusta Museum (aircraft, helicopters, motorcycles) Member of Board of nursery (school) in my town Member of Consiglio Affari Economico of parish Music (play piano and fisarmonica) Sport (swim, running)