

## CURRICULUM VITAE



### **Domenico de Pinto** **Risk Analyst**

**Personal**  
**data:**

**Date of birth:** 13/06/1982 (dd/mm/yyyy)

**Place of birth:** Terlizzi (BA) - Italy

**Residence/Domicile:** Circonvallazione Ostiense, 229 - 00154 Roma (RM)

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**Academic**  
**background:**

**December 2008**

Master's Degree in **Change Management** - "Libera Università San Pio V" – Rome.

Final Job: The diversity management in multinational companies.

*Case Study BNL - Paribas.*

**December 2007**

Second level degree in **Marketing** - University of Bari (Italy).

Thesis in Agribusiness titled: The brand management in the food industry.

*Case Study: Unilever Italy Srl - Findus.* Degree mark 110/110 cum laude.

**October 2005**

Bachelor's degree in **Business Administration** - University of Bari (Italy).

Thesis in Services Marketing: Servqual model of measuring hotels' service quality. Final mark 110/ 110 cum laude.

**July 2001**

Diploma in **Accounting and Computer Programmer** achieved at "Technical Institute for commerce" Giacinto Dell'Olio - Bisceglie (Italy).

**Current position:**

**December 2010 – present.**

**Risk Analyst at Aioi Nissay Dowa Insurance Company of Europe Ltd** - the European subsidiary of Asia's largest insurer which is part of the MS&AD Group. The Company operates as a "captive company" of Toyota Motor Corporation providing insurance coverage mainly for Toyota's customers (MTPL/RCA and land vehicle/CVT).

**Job Summary:** Identify, assess and monitor all the kind of risks related to the **Italian Branch of the Company:** insurance, operational, credit, strategic, liquidity, market etc. on the basis of the guidelines, policies, appetite statements and information provided by the Head Office.

**Main Responsibilities:**

- **Regular update of the branch Risk Register and Risk Event Log** with reference to past loss events, emerging risks, control's effectiveness, prevention and mitigation strategies.
- **Coordinate projects - as local program manager** - aimed to align internal processes and policies with both national and international rules and regulations. More specifically:
  - Administrative liability of Companies DDL 231/2001;
  - GDPR UE 2017/679;
  - Insurance Distribution Directive UE 2016/97;
  - Competition Law n. 124/2017.
- **Define Corporate documentation** aimed at improving internal processes in order to comply with Head Office policies, risk principles (anti-frauds, segregation of duties, peer review, double eyes mechanisms, etc..), and laws.
- **Organization of specific trainings on Risk&Compliance matters** to all employees (e.g. Business Continuity Plan, Information Security Awareness, Risk Assurance etc..) in order to inform all the staff about the rules prescribed by the internal policies and procedures.
- **Oversee external Risk Assurance visits** aimed at measuring the effectiveness of the Risk Management framework and protect the company against future threats.

**Professional experiences: Marc 2009 – November 2010.**

Claims Analyst at **EUI Limited**, insurance broker of Admiral Insurance Company that operates in Italy with the brand Conte.it in the field of direct insurance (TPL, other motor coverages, ancillaries).

My job consisted in the analysis of data related to claims and improving management processes. More specifically:

- Determination and monthly update of Claims reports and KPI's.;
- Mapping and re-definition of processes with the purpose of enhancing the efficiency of settlement activities and cost containment;
- Reconciliation of accounting reports arising from the movements of crediting and debiting with other insurance companies in relation to the direct payment of insures (Knock for knock system);
- Improvement of the quantity and quality of information stored into the computer system in order to obtain more detailed information for statistical analysis and anti-fraud activities.

**May 2008 – March 2009.**

**Sales and Marketing Analyst** at **Fiorucci Foodservice Srl**, leading company in the field of cured meats and cheeses.

The tasks carried out involved:

- Business Analysis: processing and monitoring of sales and the performance of the agents/intermediaries;
- Development of the commercial strategies of Canvass;
- Monitoring of **Trade Promotion** and **Sales Incentive**.
- Managing relationships with agents and area managers.

**May-November 2006.**

Internship at **Banca Meridiana Spa** in Cooperation with University of Bari to learn and practice the main banking front-office and back-office operations.

**Foreign languages:**

<b>English:</b>	Spoken: Very good	Written: Very good
<b>French:</b>	Spoken: Good	Written: Good
<b>Spanish:</b>	Spoken: Elementary	Written: Elementary

**IT Skills:**

- Advanced knowledge of **Office 2010 package** (Word, Excel, Access, PowerPoint, Outlook) and Internet Explorer.
- **Chase Cooper's software Accelerate** adopted by Andie for both Risk and Control Assessment and Key Risk Indicators.

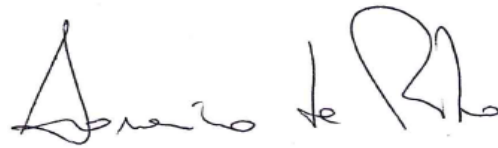
**Courses:**

- March 2012: **“MS Access Base 2010”** arranged by Comedata – 24 hours;
- May 2012: **“Upgrade MS Office 2010 vs MS Office 2013”** arranged by Comedata – 16 hours;
- July 2012: **“Advanced MS Access”** arranged by Comedata – 16 hours;
- February 2013: **“Planning, organization and problem solving”** arranged by Adecco Training – 28 hours;
- November 2014: Training on the **“Appraisal process”**: Effective and responsible management of all activities related to the Appraisal process;
- October 2015: **“Analyze and re-define business processes”** held at AIIA (Italian Association of Internal Auditors) in Milan – 16 hours;
- April 2016: Training on **“The use of Operational Risk Management Software aCCelerate”** introduced by London Head-Office to manage day-to-day ORM activities and modelling of data for Risk and Capital Analytics;
- June 2016: Training course: **“Business planning and organization of the processes with AGILE methodology”** – 20 hours.
- Marc 2017: **“MTPL in Italian market”** – 24 hours.
- July - December 2017: **GDPR** workshops and webex sessions 30 hours.

**Interests  
and  
Hobbies:**

I have passion for travelling and reading non-fiction and historical books.  
I practice sports (swimming and jogging) three times a week.

Sincerely:

A handwritten signature in black ink, appearing to be 'Antonio de R...', written over a horizontal line.

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*I hereby authorize the use of my personal data in compliance with the Italian law N° 196/2003*