

EXPERIENCE**Deloitte Touche Tohmatsu Services, Inc.,** Buenos Aires, Argentina*May 2018 – present**Senior Associate, Corporate Finance*

- M&A Advisory: Participated in a total of 5 M&A processes, of which, 2 have successfully closed during this period. Collaborated with Deloitte US, UK and Brazil, local and international legal firms, PE firms, Investment Funds, financial and strategic buyers, among others, in the entirety of the M&A processes negotiations and closings.
 - Managed the sale of the local operation of a US company in Argentina (~US\$ 30 M in Revenue).
 - Led the sale side advisory of the sale of a stake of an e-commerce and marketing advisory firm. The Deal was structured with two earn out options (~US\$ 100 M value).
- Corporate Finance Advisory: Conducted business and asset valuations for specific purposes in M&A transactions, managing research and analysis teams, engineers, valuation specialists and leading the discussions with the company auditors, locally and internationally, the fiscal authorities and the CNV (Argentinean SEC).
 - Fairness Opinions: Presented 2 fairness opinions for merged listed companies in the Oil & Gas and Consumer Business industries.
 - Impairment Tests: Prepared the Fair Value analysis of investments made by companies audited by Deloitte.
 - Assisted in the presentation of the first Public-Private Partnership tender of roads construction in Argentina.
- Leading a team of 2 professionals in M&A and Corporate Finance advisory projects, for both sell-side and buy-side mandates. Currently managing a portfolio of 4 investment opportunities and advising 2 global firms in their market entry strategy into Argentina.

Deloitte Touche Tohmatsu Services, Inc., Buenos Aires, Argentina*March 2017 – May 2018**Associate, Corporate Finance*

- Involved in all aspects of M&A transaction preparations, negotiations and closings. From market research, company valuations, strategic or financial investor matching, investor presentations, equity structure calculations, negotiations and commercial contact.
- Involved daily in Corporate Finance advisory projects for a variety of different industries, ranging from Fintech, Consumer Business, real estate and Energy & Resources. These projects include debt restructurings, enterprise and fixed and intangible asset valuations and business plan modelling.
- Participated in capital markets projects involving the structuring of debt & capital portfolios. For example, the preparation and sale of a nonperforming loan portfolio and a leasing trust fund securitization.

JEMPSA Venture Capital, Buenos Aires, Argentina*September 2016 – March 2017**Associate*

- Worked alongside the fund partners daily to provide them support in the entirety of the business needs, from commercial relationships to company performance analysis to new investments search and analysis.
- Performed corporate finance performance analyses for the companies under management, especially for heavy capital expenditure investments.
- Researched industries and specific markets in detail that were of interest for investment to the partners, developing a list of possible targets within those markets.
- Actively engaged in new opportunity research and analysis, leading the pre-due diligence and analysis process with the targets in consideration.
- Led the relationship with the target company's founders and management teams during our analysis periods.

Merrill Lynch Private Banking and Investments Group, Boston, USA*June – December 2015**Junior Associate, Investments Team*

- Prepared client-reporting packages for semi-annual reviews with the Financial Advisor.
- Updated the performance of the team's portfolio, presented monthly and quarterly in a comprehensive excel workbook.
- Provided comparative analyses of different mutual funds, ETFs and other securities for potential changes of portfolio allocations.
- Created reports relating to both current macroeconomic and market conditions used by the Financial Advisor in making portfolio allocation decisions.
- Worked with the team in efficiently tackling various dynamic ad-hoc requests.
- Adapted to the fast-paced environment of the private bank and their clients' needs.

Banco Galicia, Buenos Aires, Argentina*July – September 2014**Asset Management and Research Team Intern*

- Assisted Fund Managers in overseeing 4 different investment funds daily.
- Researched and analyzed various investment opportunities both local and international.
- Worked on the Bloomberg Terminal side by side the equity fund manager, securing the Bloomberg online training.
- Reconciled transactions and monitored the market alongside the currency derivatives and futures fund manager.
- Spearheaded various research projects within the Research Team.

EDUCATION

Northeastern University, Boston, USA

August 26th 2016

Bachelors Degree of Science in Economics and Business Administration with a concentration in Finance

Honors: Dean's List, International Scholars Scholarship Award, NU Honors Program

Relevant Course Material: Applied Econometrics, Investments, Derivatives Swaps and Futures, Corporate Finance, Valuation and Private Equity, Strategy in Action (capstone), Econometrics II (capstone)

Activities: Fed Challenge, Econ Society, Global Zero, Italian Society

Asociación Escuelas Lincoln, Buenos Aires, Argentina

June 15th 2012

Honors: GPA 4.20/5.00; High Honor Roll; Academic Excellence Award; Honors Society, President; Alumni Scholarship, American High School Diploma, Complete International Baccalaureate, 4 AP certificates

SKILLS

Computer Skills: Proficient in Excel, Microsoft Office, Valuation (Income, Cost and Market Approach), Corporate Finance, Stata, Sales Force, Bloomberg Terminal, Mergermarket, Thomson Reuters, Markowitz Optimal Portfolio Computation.

Languages: Fluent in English, Spanish and Italian, conversational in French.