


CURRICULUM VITAE

PERSONAL INFORMATION

Name	REVELANT ALESSANDRO
Photo	
Address	SILVER TOWER 6TH FLOOR - AL KHOBAR (KSA)
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E-mail	avshar@gmail.com
Nationality	Italian
Date of Birth	08/08/1974

WORK EXPERIENCE

Date	<ul style="list-style-type: none">• From April 1995 to April 2006 - Ferriere Nord S.p.A.• From May 2006 to June 2007 - RDZ S.p.A.• From June 2007 to August 2008 - Hypo Alpe Adria Leasing S.r.L. (Gruppo Bayerische Landes Bank)• From August 2008 to February 2010 - Snaidero Rino S.p.A.• From February 2010 till present- Danieli & C.
Name of current employer	Danieli Spa Via Nazionale 33020 Buttrio (UD) www.danieli.it
Type of company	EPC Contractor
Type of work	CFO with function of Managing Director
Type of job	January 1996 - January 2000 Employee at the Financial and Administration office of Ferriere Nord Spa (www.pittini.it), powers and responsibilities in the preparation of annual financial statements, the interim tax situations, the report of the consolidated financial statements for the parent company and certain of

its subsidiaries.

Contact person for auditing firms for the audit verification of the financial statements.

In addition I performed some activities related to the preparation of the budget and fiscal management, I worked in asset management and procurement, the opening of the investments to the eventual destruction of the same with the appropriate procedure and consequently with the tax office and police department.

January 2000 - April 2006

Employee at Cost control department as a controller of the group in Ferriere Nord Spa. (www.pittini.it), with activities for the management of the monthly and quarterly financial statements, budget and forecast variances analysis, cost analysis and cost per item as for customers, analysis of the cost of the investments, asset management and investment contracts.

During this period I was in charge of the team that has performed and led the transition of the old software for the finance and accounting department to a more powerful and able to best accommodate the business needs of a fast growing company.

In January 2005 I was a project manager of BOARD (www.board.com), through this tool we have eliminated all the reports in excel data for financial forecasting, planning of production, budgets and final reports of the cost control accounts, allowing the company to obtain more effective and more quickly the needed data like:

- Management of distribution for cost control
- Sales Analysis
- Income statement divide by product, clients, item
- Budget
- Margins
- Analysis of production by item

May 2006 - June 2007

Chief Financial Officer in RDZ (www.rdz.it member of Caleffi Group). During the first few months I was responsible for the roll-out of SAP in particular for the administrative and controlling section.

The team under my direct responsibility was formed by 5 person, the function provided for the preparation of the financial statements of the HQ and his subsidiaries, management of the audits, report for the HQ of Caleffi, fiscal and tax declaration with the support of external firms; relationship and management of the financial accounts with direct contact with the local financial groups.

The function included as well the supervision for a reorganization of administrative functions within the company necessity to move a new firm just purchased by Caleffi from a family company to a more wide brand in his sector.

June 2007 - August 2008

Chief Financial Officer in Hypo Alpe Adria Leasing Srl (www.hypo-alpe-adria.com). The main but not only activity was being responsible for the accounting - controlling of the company, which was doing all the functions related to the administrative side, the leasing asset management, liability and cash management, preparation of financial statements in accordance with Italian laws and regulations, and IAS / IFRS for the HQ in Salzburg and Munich, implementation of the anti-

money laundering and " Pec " .

From November 2007 I received the power of attorney from the HQ in Salzburg to represent the company in all the Italian leasing contracts signed in front of the public notary and the relative Italian authority.

Minor activity was linked with the preparation of the monthly statements for the controlling department, the quarter statement for the fiscal and civil authority, the statement for the credit risk analysis, and several other reports requested by the Austrian and German authorities.

August 2008 - February 2010

Chief Financial Officer of one of the subsidiary of the group Snaidero (www.snaidero.com) operating in Croatia .

The job was focused on a supervision of all the local activities for the administrative and cost control department, financial management and reference person of the foreign company to the local institutions as resident manager. The complete team under my direct contract consisted of 6 person.

During this experience we had achieved the reduction of 30% of the blue-collar employee after several weeks of negotiations with the local union necessary for equilibrate the profitability of the company without compromise the production capacity.

February 2010 - present

Chief Financial Officer operating as Managing Director in the Industrial Beteiligung Services & Contracting LLC SA the Danieli group subsidiary (www.danieli.com), operating in Kingdom of Saudi Arabia with responsibility for Kingdom of Saudi Arabia, Bahrain and Qatar.

I have been granted the full powers of attorney for manage the responsibilities involving the 360 degrees necessity of the local activity in the Kingdom in a company with over 3,000 direct employees in full capacity.

As a resident manager I am directly responsible for the entire administrative activities including signature and approving of the purchase orders and contracts, supervision of the authorization of the invoice received and issued, customs regulation, work visa and related activities like Saudization, support to the site management in our construction and erection sites for the administrative and financial issue, preparation of the draft of the local budget, definition of the IFRS package for the group annually and quarterly, reporting to the management of financial and corporate work about the progress and financial status of the company, cash flow management, human resources management of local staff and expatriates, managing relationships with financial institutions .

I negotiate with local and foreign banks credit lines of over 10% of the local contract with no guarantees with an average cost of less of 1.2%.

The local activity in Kingdom of Saudi Arabia needs in the Headquarter in Al Khobar the coordination between the various activities of about 40 people.

During this 4 years in accordance with the local law and with more of 3,000 direct employee the company has been always classified in the green category.

I directly negotiate with the insurance company for the mandatory health's insurance of the workers with iqama and achieve any increase of price in the three class of insurance for the last 3 years when the market price as an average of 12 % of increase.

I manage to open direct accounts for salary purpose in Philippine, Vietnam and Nepal with the assistance of the local bank like Citibank Vietnam, Philippine National Bank, Himalayan bank.

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I have direct contacts with several recruiting companies and local authorities in Nepal, Philippine and Vietnam.
In 2012 in accordance with the request of the Italian headquarter I had closed the negotiation with our local partner for purchase his shares in the local company and transfer the Inbesco in a 100% foreign investments company with all the accessory activity in Sagia.
Implementation of fingerprints system for record the daily presence in our sites with remote control of the time sheets and satellite monitoring of our fleets of vehicles.
In 2014 I have implemented new software for the accounting of the company in accordance with the new requirement of the Saudi Law.

January 2015 - present
General Manager of Danieli Heavy Machinery Ukraine the Danieli Group Subsidiary for Ukraine and ex soviet countries.
I have been granted the full power of attorney as general manger of the company with full responsibility of finance and administration team, management of the local technical office (over 60 persons).
Currently representing Danieli during local technical and commercial meetings mainly focusing on finance problems.

SALARY AND LOCAL PACKAGE

THE COMPLETE PACKAGE INCLUDES:

1. Annual Salary of 101,000 Euro gross (65,000 Euro for Italian contract, 27,000 Euro as foreign indemnity, 9,000 Euro for bonus of position);
2. Personal car;
3. Accommodation in a western style compound ;
4. Four annual return tickets to Italy for me and my family including children until 18 years;
5. School packages in British School for children until 18 years;
6. Life insurance;

EDUCATION

Date
Name of School
Type of School
Mark

1993
I.T.C. Marchetti di Gemona del Friuli
Accounting
55/60

MOTHER LANGUAGE

ITALIAN

OTHER LANGUAGE

ENGLISH - FLUENT

IT ABILITIES

Excellent knowledge of pc and programs as word, excel, access and powerpoint, good knowledge of extractor odbc da as-400 e on language sql, excellent knowledge of software management board and sap.

DRIVING LICENSE

Italian class B, Saudi License
