

Giuseppe Larocca

Project Manager IT



Excellent skills in **planning, communication** and **proactivity** with a direct impact on conflict resolution and on improving the **quality** of the product or service. Great **passion for technology**, sensitivity and **commitment** to achieve **goals**, focus on the customer, almost twenty years' experience developed in companies in the **ICT** sector, from which derive greater perception of **project risks** and pragmatism in **problem solving** and **management of stakeholders**. High level of personal energy, recognized leader and motivator of people, able to bring **efficiency** and **simplification** of business processes.

Personal details

Name and Surname	Giuseppe Larocca
Date and place of birth	Salerno, 5 Giugno 1972
Address	Corso Buenos Aires 1, Milan
Phone	Mobile: +39 334 6779944
E-mail	info@giuseppelarocca.com
LinkedIn Profile	linkedin.com/in/giular
Skype profile	web-es
Driving license	B, with own car

Professional experiences

	company
	period
	sector
	main activities and responsibilities

Blumatica S.r.l. Via Irno snc - Pontecagnano Salerno - www.blumatica.it
May 2017 - September 2017
Information and communication technology, Software and Training

Project Manager

Coordinating a team of 12 people, I managed project management, product management, business development, project delivery, partner management and maintenance services for the development and planning of enterprise software for health and safety at work.

Customers: Prysmian, Aeronautics, Sicily Region, Banco di Sardegna, OBI and Officine Vica.

	company
	period
	sector
	main activities and responsibilities

System Management S.p.A. Viale Sarca, 336F - Milan - www.sysmanagement.it
December 2014 - May 2017
ICT, Business Consulting, ICT Integration, Software Solutions and Digital Design

Project Manager

I have worked in management, technical and managerial, in complex projects, software development, digital commerce, application maintenance and system integration, coordinating teams of 5-20 people, in the Retail, Energy, Manufacturing, Healthcare, Fashion, Banking and Education sectors. Customers: ePRICE, Enel, Bulgari, Insiel, Friuli Venezia Giulia Region, Federico II University of Naples, Famila, Mind Mercatis and CNH Industrial.



company
period
sector
main activities and
responsibilities

Engineering Solutions S.r.l. Via Luigi Settembrini, 17 - Milan

January 2000 - December 2014

ICT, Business Consulting, Systems Integration and Technology and Software

Project Manager

Software developer for two years, then Project Manager. My main responsibilities: Analysis and technical design, Solution and platform architecture, Technology innovation, Planning of resources and results, Planning and control of time and costs, Mitigating of project risks, Stakeholder Management, Business intelligence and Digital marketing.

Customers: Gucci, Fincantieri, SAI, ENI, Allianz, Medtronic, IBM, Sorin, Schneider Electric, H3G, Banca Intesa, Intel, MIP Polytechnic of Milan, Microsoft, HP, Esprinet, Juventus, Cartier, Omnitel and Diadora.

Education and training

June 2018



Master of Project Management - Sole 24 ORE Business School - Milan.

2012 - present



Computer Engineering Degree - Polytechnic University of Milan - 14 Exams.

July 1991

Diploma of Scientific Maturity - Leonardo Da Vinci High School - Salerno - 60/60.

Certifications

July 2018 - present



PRINCE2® Foundation - In progress, exam scheduled for August 2018.

December 2017 - present



Google Digital Excellence - Digital Marketing - Google Digital Training.

2003 - 2020



Hewlett Packard Certified Programme ASP - Number: 5981-7596EEE.

Awards

January 2017

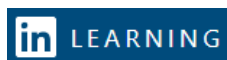
Result award as PM at ePRICE for the year 2016 - System Management S.p.A.

July 2015

Participation **Web Award Competition 2015** - Web Marketing Association.

Courses

2017- 2018



Project Management Foundations: **Teams**, Managing **International Projects**, Learning **Salesforce**, Selling on the **Amazon** Marketplace, **Artificial Intelligence** Foundations: Machine Learning, **Google Cloud** Compute Engine Essential Training, Integrating **Dynamics 365** with **SharePoint**, **Agile Scrum**: Advanced, **Microsoft Dynamics 365**: Advanced Techniques, **Azure** Development, **Organization** Design, **JIRA** Software: Advanced Administration, **Big Data** Foundations: Program Management, **Strategic Planning** Foundations, **Leadership** Foundations - Project Management and **Web Design**: Efficient Workflow.

March 2018



Google Cloud - Modernizing IT in a Cloud-First World - Global digital conference.

February 2018



Introduction to **NLP** and **Coaching** - Italian Academy of NLP - Milan.

2008 - 2010



IWA (International Webmasters Association) - **Accessibility of websites**.

Skills

Languages



Italian: Native language



English: B2 level of the CEFR



French: A2 level of the CEFR

Key skills

PM Methodologies: Waterfall, RAD, PMI, Prince2, ICB4 and Agile.

PM Tools: Microsoft Project, Office, Visio, Google suite, Atlassian JIRA, Redmine, UML, Balsamiq Mockups and Bitrix.

ERP and CRM: Microsoft Dynamics 365, SharePoint, SAP R/3, SAP Business One, Salesforce, Oracle RightNow and Alfresco.

Technologies: Microsoft.Net, Azure, AngularJS, Xamarin, Ionic, Cordova, Java, XML, HTML, CSS, Javascript, Microsoft SQL, T-SQL, Oracle PL/SQL, NoSQL, SAP HANA, SOA, Microservices, SAP Idoc, IIS, Apache, Bootstrap, Delphi, ASP and VB6.

Tools: Microsoft Visual Studio, SQL Server Management Studio, Team Foundation, Eclipse, Oracle SQL, Dell Boomi, IBM Worklight, Tortoise, Google Cloud, SAP Service, Google Analytics, Citix and VMware.

Soft skills

I believe in **respect** for the people, in **knowledge** and in **commitment** to achieving goals.

*LinkedIn
Recommendation*

Luca Mazzocchi

In charge of IT Digital
Platform & Innovation at
Luxottica
30 May 2017, Direct
Manager of Giuseppe

Simone Avogadro

CEO @ Mind-Mercatis srl
9 May 2017, Direct Manager
of Giuseppe

Fabio Cornevilli

Head of Innovation at
System Management S.p.A.
8 May 2017, Non-direct
Manager of Giuseppe

Giovanni Salvatore

EMEA Product Manager at
PENTAX Medical EMEA
10 November 2015,
Manager of Giuseppe's
Customer



Giuseppe, beyond to be an exquisite person, is one of most effective solution architect I ever knew. He is able to design complex solution leading a team of programmers in stressful projects. If necessary, he's also able to program core libraries coaching the team in day by day code review. It has been a pleasure work with him.



I had the pleasure of working with Giuseppe on a very interesting but extremely challenging customer. At the beginning of the project, I was very worried because I'm not in the habit of bringing people new to me from clients on mission-critical projects and with very tight deadlines. I immediately appreciated the total commitment and focus to get quickly into the project and put the client at ease by taking the project with humility but precision. During the work he did for me I discovered that Giuseppe has as much analysis and planning skills as the attitude to the realization in first person the developments: something that I consider very important in a PM because it guarantees me a capacity for esteem and deep judgment of real problems to which the team will meet and why I believe the example is fundamental as a team building tool. Giuseppe always kept me informed about the progress of the project and the relationship with the client and contributed to the success of a project in which there were constant challenges and requests for extreme flexibility on the part of the client.



Giuseppe is a very talented person, both smart and passionate for his work. Has a deep knowledge on all .NET technologies and is always ready to put all his energy and time to get the job done and to manage complex projects involving problem analysis and Customer management. Very good person and very professional.



Giuseppe is a very competent professional. He is committed in achieving the results he committed without losing the flexibility that is mandatory in his job. I appreciated really much his ability to find new solutions to the challenges that appear during the developing of the projects. Furthermore it his remarkable his knowledge to highlight risks and benefits of each scenario downstream any given possible solution.

I authorize the processing of personal data contained in my CV based on art. 13 of D. Lgs. 196/2003 and art. 13 GDPR 679/16. Best regards

Milan, 10 July 2018

Giuseppe Larocca