



# GIUSEPPE VISTOCCO

**PLANT FINANCIAL CONTROLLER @ COOPER STANDARD ITALY SPA**

MBA Candidate 2018 @ Durham Business School (UK)

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## PROFESSIONAL EXPERIENCES

2016 - now

### **Divisional Controller – Assistant**

Cooper Standard HQ GmbH – Mannheim (DE)

- Acquisition of a strategic supplier (€ 1.7M deal)
- Evaluation of a branch for a strategic merge (€ 48M deal)
- Acquisition of a branch from a competitor (€ 4M deal, 133 workers)
- Business plan development for the settlement of a new plant in Tunisia
- Other Restructuring projects (workforce restructuring, sub-suppliers closings, etc.)



2010 - now

### **Plant Financial Controller** | management of 4 resources |

Cooper Standard Automotive SpA | Battipaglia (IT)

- Responsibility of P&L, BS and Cash flow management
- Budget, Forecast, CapEx Plan
- SOX Responsible
- WCM Pillar (Cost Deployment)



2008 - 2010

### **CFO Consultant** | management of 2 resources |

Deloitte. Consulting | CFO Services – Milan (IT)

- Business Valuation (DCF, APV) and Capital Budgeting
- Business Plan review and Independent Business Review (ISAE 3400)
- Impairment of Assets and Goodwill valuation (IAS 36)
- Strong knowledge of IAS/IFRS standards used for valuation and fair value accounting
- Working Capital Optimisation and Cash Flow
- Fast Closing Projects



2007 - 2008

### **SAP FI / CO Consultant**

Engineering.it

- New SAP FI-CO implementation and roll-out in USA, Spain, France



2004 - 2005

### **Junior Controller**

CMS Group SpA

- Costs Analysis using Activity Based Costing (ABC) and Business Process Reengineering (BPR), Budgeting system implementation (Navision)



## EDUCATION & SKILLS

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2018



### Corporate Finance

EBS Universität für Wirtschaft und Rech

Optimal Debt Policy, Company Valuation, Risk and Cost of Capital, Merger & Acquisition (M&A) activities, Corporate Restructuring, Dividend & Payout Strategy

2018



### Innovation & Entrepreneurship

University of San Francisco School of Management

Silicon Valley Immersion Program

2016 - 2018



### Master in Business Administration (MBA)

Durham Business School (UK) – Ranking 5th

2007 – 2008



### Master II° in New Product / Market Development

Università del Sannio & Politecnico di Milano

Thesis: Business Plan development for an MVNO start-up

1999 - 2005



### Master's Degree in Economics

Università degli Studi di Salerno

Thesis in Corporate Finance: The Business Process Reengineering (BPR) and the Activity-Based costing as a response to corporate changes. Their implementation in CMS SpA.

## OTHER SKILLS

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### LANGUAGES

Italian	Native
English	IELTS 7   C1
Spanish	Good (attending a course)

### IT

Hyperion Financial Management  
SAP R/3 FI, AA, CO, PA

### PERSONAL

Photography  
Competitive Swimmer | Master M35

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